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Jesse Williams talks with AIS editors about "The Devil's Diversionary Tactics."



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**APOSTOLIC NEWS:**  
Pastor Denver Stanford trains "Future Preachers of the World," plus other "Apostolic News."

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# Indiana Bible College Perspectives

Apostolic Information Service

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## Charles Grisham: FIRST THINGS FIRST

By Richard C. Brown

Brother Charles Grisham's church structure reflects his philosophy of keeping things simple and working closely with his workers. "I try not to become overly burdensome with the organizational structure," he said.

### Organizational Structure at New Life:

#### SUNDAY SCHOOL:

- Sunday School Teachers & Workers
- Child Evangelism Workers

#### OUTREACH DEPARTMENT:

- Home Bible Study
- Literature Ministry
- Radio Broadcast
- Jail / Prison Ministry

#### PROMOTIONS:

- (Mailers, Advertisements, Etc.)

#### YOUTH MINISTRY

- (Variety Night on Wednesdays)

#### MUSIC DEPARTMENT

#### CRISIS MINISTRY

It took the near-death of one of his daughters while he was still a teen aged father to change Charles Grisham's view of things. While he'd grown up in the church, other things always seemed to take precedence over real service for the Kingdom. But this day, Brother Grisham's priorities changed.

"Our oldest daughter, Terri, had been playing jacks and swallowed a jack. She was about to choke to death on our living room floor. During that time, the church had been on a prayer and fasting chain, and I'd been praying for God to get me in a position that He could do something with my life.

So that night, as she lay there dying, I picked her up and started shaking her, trying to get the jack out of her throat. And I told the Lord, 'If you'll spare this baby, I'll do everything within my power for the rest of my life to please you.'

Brother Grisham called one of the church elders and asked him to come over for prayer. This church elder told Brother Grisham that he felt that if Grisham would give his life completely to God, the little girl would be spared. Brother Grisham made that commitment and Terri lived. "We still don't know where that jack went to," Grisham recalled.

Since that time, Charles Grisham, now 65, has lived his life and ministry putting first things first. Today, he's the pastor of Detroit, Michigan's New Life Apostolic Church. And his philosophy of keeping priorities straight has produced a strong revival church in Detroit, currently running over 300 in attendance.

(Continued on page three)

**ABOVE:** Pastor Charles Grisham of Detroit, Michigan's New Life Apostolic Church. **RIGHT:** Exterior view of New Life Apostolic Church.



## Opinions

### OUR NEXT OPINIONS TOPIC: "The Importance of Footwashing"

If you have a topic that you would like to see addressed on the "Opinions" page, send your suggestion to: Apostolic Information Service, P.O. Box 47917, Indianapolis, IN 46247. Or call (800) 800-AIS.



Ken Vandegrift  
Good Samaritan Director  
Stockton, CA

I received a vision from the Lord in 1982 concerning the church's responsibility to the needy. I shared this vision -- about God's Storehouse -- with Pastor Kenneth Haney of Stockton, CA, who worked with me in bringing it to fruition. And now, we've just recently surpassed 638,000 meals given

out in four years, and we've shipped containers to different parts of the world, plus other projects in which we've provided both food and clothing for the needy.

We do this because benevolence ministry is not a choice; it's a commandment. In Deuteronomy 15, God commanded His people to open their hand to those in need. This has been the consistent message of the Bible.

Our approach should be to start first from within the church. There should not be anybody within the local body who is not cared for. In II Corinthians 9:7, where Paul talks about a "cheerful giver," he is speaking specifically about giving for the needs of those within the church. After that, we should reach out to the poor in the community, for Jesus commanded us to compel people to come in. And what you'll find is that the hand that feeds people will also compel them to come in.



## The Church's Duty to the Needy

**AIS VIEW:** Jesus' words that "the poor ye have with you always" should not be taken as a command not to care for the poor, but rather, to place our priorities on caring for spiritual needs and then the physical. However, taking care of people's physical needs is a legitimate way of demonstrating to them the love of God.

Paul said in Galatians 6:2 that we are to do good to all men, especially those who are of the household of faith. What we should understand is that there is a responsibility to care for the needy, but that we should first meet their spiritual needs -- bring them into the household of faith -- before we worry about the social concerns.

I am not an advocate of just having a food pantry and handing out money. Rather, what we try to do is, as we see that people are seeking God, we then stand ready to try to meet their spiritual and financial needs. We do this during such a time as I feel they are qualified by God to receive physical assistance. I do not believe it's our responsibility to try to take care of everybody's social needs.

The key to understanding the issue is this: We are not social agents. Jesus said to seek first His Kingdom, and then all the physical needs would be added to you. Our responsibility then, is as we see people desiring to come to God, to become part of the "household of faith," to help add the physical needs to them so that they don't go without necessities of life. We'd much rather have God's security than a church form of social security.



Michael Klann  
Pastor  
Modesto, CA



Michael Yu  
Ministries Coordinator  
Annapolis, MD

We don't advertise the fact, but as the need arises, our church donates food, gives money and helps pay bills for the care of the poor. This is particularly true of those within the church who have a need. But I've found that you don't want to make things too easy on a person, because if you do, it's not helpful for them in the long run.



James Henn  
Pastor  
Walton, IN

We definitely have a responsibility to care for the needy. There should be a ministry to the shut-ins, as everyone of us, Lord willing, will go through old age. We should also help meet certain physical needs. And finally, there are over 500,000 children in foster care in the U.S., so I'd like to see more Christian parents involved in foster care.



A.E. Hodges  
Pastor  
Lake Charles, LA

We as a movement have probably fallen a little bit short in this area. My feeling, though, is that our first responsibility is to missions and then to meeting the needs of the local church body. The Bible says that first, we are to meet the church's needs. We do, though, try to make sure nobody goes without food or clothes.



Ron French  
Church Growth Consultant  
Memphis, TN

Our first responsibility is to meet spiritual needs, and then as we have time, energy and money left over, to help meet physical needs. We should especially be compassionate to those in the church. We should not be so tight-fisted with our money that our brothers and sisters go without. If they can't get help in their own church, something's wrong.



Jim Sleeva  
Minister / IBC Instructor  
Indianapolis, IN

Many times, we don't know how to witness to people, but we'd find that living a life-style of compassion would help open a door to them. In Acts 6, the Apostles specifically made arrangements so that the widows would not be neglected. As more people today are abandoning the elderly, this can become a good opportunity for ministry for young people.



Scott Stevens  
Pastor  
Two Rivers, WI

We're a home missions church, and we try to get involved in everything we can. We give to a local food pantry, although we're careful there since it's a denominational pantry. We also try to help out with clothing needs. We don't give actual money, but if someone has a need, we'll go take care of that need for them, so the money doesn't get misused.

# Charles Grisham: FIRST things FIRST

(Continued from page one)



ABOVE: The New Life Apostolic Church Choir prepares to sing before service.

## Putting God First

Although it wasn't until he was married that Brother Grisham completely gave himself to God, he saw first-hand the value of putting God first throughout his youth. The son of a former Baptist, he was raised in church after his mom's later conversion to the Apostolic faith. "That church of my childhood had a strong commitment to faith and to Apostolic doctrine," noted Grisham. "Even in those younger years, I could feel that there was a touch of God in my life. I knew that God should be the number one priority in anybody's life."

Grisham received the Holy Ghost at age nine and as a young teen, began feeling called to preach. He married his wife, Frances, in 1948 at age 17. After the near-tragedy involving his firstborn daughter, he acknowledged his call to the ministry.

"Eventually, through the years, I held every position there was in the church," Grisham said, "including Sunday school teacher, youth

BELOW: Pastor Charles Grisham and his wife, France after Sunday night service.



minister, assistant to the pastor, and finally associate to the pastor. I operated in that position for 12 to 13 years. I never felt like I lost anything being raised in church, because I received so much real-world training in the ministry."

## The Road to Detroit

After beginning his preaching ministry in the mid-1950s, Grisham evangelized for a while. Afterwards, he went and assisted for a period at another

church before feeling called to North Dakota. They started a home missions church in Fargo, ND and eventually he became home missions secretary of the Great Lakes District. While there were only seven churches in the district when he first went there, "in just a little over four years, it grew to 33 churches. We promoted the district everywhere we went."

After several years in Fargo, the Grishams felt God was finished with them in that state. In 1975, Brother Paul Leaman, pastor of Detroit's New Life Apostolic Church was appointed to the Foreign Missions Division. He subsequently asked Brother Grisham to consider taking the church.

"My reasoning for taking it rather than starting a home missions work was that I might be years getting a church going before it made an impact. But I thought if I took the Detroit church with an established base, perhaps I could produce better results by training many men who would later start their own churches."

## Training Leaders

More than almost anything, that concept of training future leaders drives Brother Grisham. He is adamant about the need to multiply your ministry through sending out workers into the field.

This, he says, is where a revival pastor should place his priorities.

"This has really been one of the main things in my ministry. Not only have I tried to build a church, but to make that church a seedbed of other churches. And I don't mean just in the sense of the mother-daughter church concept, but through raising up preachers and workers, and then, as the Lord leads, letting that church be the springboard for other things as it sends out ministers to work in other fields."

That, said Brother Grisham, is one reason he's not too concerned about outgrowing his current facility. True, the congregation is fast approaching the 400-person limit that the sanctuary will hold. However, rather than take on the financial burden of starting a building project, Grisham plans to tackle the problem another way.

"It goes back to the idea of being a seedbed for other churches. What we'll probably do is buy some more churches and then establish some branch congregations to help us reach further into the community. This way, our current facilities will serve our needs for some time and we'll be involving others in the work of the church."

**"Not only have I tried to build a church, but to make that church a seedbed of other churches."**

**--Pastor Charles Grisham**

Still, Grisham's idea of leadership training is different from some people's concepts: "Yes, we have job descriptions of everything, but our philosophy as been to work so closely with the church leaders that they can keep track of what they're supposed to do at each step along the way. I'm prone to give short assignments and quick rewards. I try not to overpower people with a lot of structure. Instead, we try to keep it simple."

## Family Focus

Another example of putting "first things first" at New Life Apostolic Church is Brother Grisham's emphasis on the family. Revival, he said, depends on the strength of the church's family element.

"No church can have an ongoing spirit of revival until the families are united together properly. So when I took the church, I felt that the only way I could build a revival church would be to teach on the family. When I first came here, I taught on the family for the better part of a couple of years.

(Continued on page 14)

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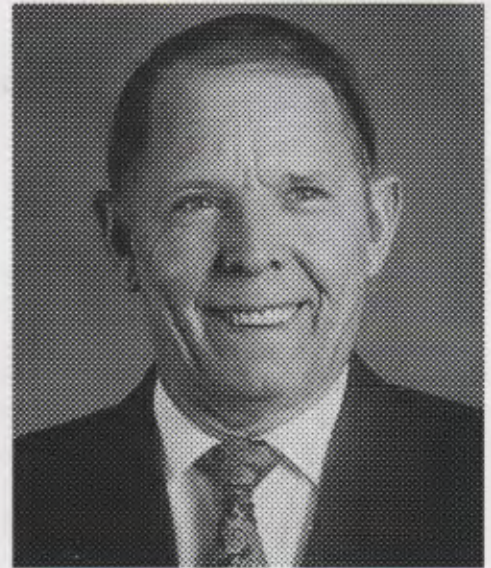
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# The Devil's Diversionary Tactics

**AIS INTERVIEW**  
*With Jesse F. Williams*



**E**ditor's note: Brother Jesse Williams is highly regarded in the Apostolic movement as a Pentecostal pioneer. He currently serves as Assistant General Superintendent of the United Pentecostal Church International and as pastor of First United Pentecostal Church in Fayetteville, NC. In addition, Brother Williams, formerly the North Carolina District Superintendent, travels frequently as a much-in-demand campmeeting and conference speaker. Recently, AIS interviewed Brother Williams on the challenges facing the Church as it confronts the next century. Portions of the interview are printed below.

.....

### **Do you see an increased attack of Satan on the church and ministry today?**

Yes, one of the great ways the enemy has stepped up his attacks against us is by getting us too focused on diversions - things which may be important, but which take our eyes off the greater priorities.

### **What kind of diversions?**

It may sound unusual, but often, our attention gets diverted in the church by the duties of administering and maintenance of the saints. While important, the things we really need to focus on are prayer, Bible study, and people involvement. We must not get bogged down in things that are less-important -- things that Paul and the early church didn't have to bother with.

### **What, then, should be the minister's primary focus?**

His primary focus should be maintaining his relationship with God. We should pray, not just in interceding for others, but in order to maintain our own spiritual relationship. Likewise, we should study the Word, not just in preparation for sermons or Bible studies, but for our own spiritual strength. The rest flows from this.

### **You mentioned something about people involvement.**

That should be another of our great priorities. But it, also, is something that diversionary things often take us away from.

I worked for a number of years at another job when I first started the church in Fayetteville. During that time, because I had regular contact with people outside the church, I was staying in touch with sinners. When I gave myself completely to full-time ministry, a lot of people told me that I was not as in touch with outside

people anymore. So I've had to make opportunities for myself to become involved with others.

It would be easy for me to spend all my time in administration and maintenance of the saints. As important as this is, people involvement and soul-winning are of the utmost importance to the church.

### **How do these "diversionary tactics" affect the church as a body?**

As far as the church is concerned, its attention is often diverted by its entanglement in the affairs of life. As a body, we're faced by things today that we have to plan for which the church centuries ago, or even 20 years ago, did not have to consider. Campmeetings are a good example. It's very important that every worker in a campmeeting is properly screened, with background checks done, and all that. We used to not have to worry about that.

### **And is this a bad thing?**

Well, it's something that we must take care of. However, we need to find ways of delegating these responsibilities, so that as Acts 6 says, the ministry can give itself to prayer and the Word.

### **Are there diversions affecting individual saints as well?**

Oh yes. Probably the saints' greatest challenge is to unload their lives so that they are better able to focus on doing ministry. The devil is very adept at loading us down with so many things that we don't have time to do ministry.

### **Have you seen a change in the Apostolic church during your life?**

It's changed a lot. The church we're in today is a lot different from what I saw when I received the Holy Ghost in 1943. For one thing, the church and ministry are much better educated. And it needs to be this way, because the people to whom we preach are much better educated.

### **Any other changes?**

The conscience of America has changed tremendously, so that it is much more difficult to bring about deep and lasting conviction than it was years ago. The mind-set of the public is different, and the church has had to change in a lot of ways to accommodate.

### **How so?**

As I mentioned, the ministry needs a better

education now. We need to know what we believe and why we believe it, more so than ever. When I first got in the church, I was taught that whatever the pastor says, you do it, and the only reason you need is because he said so. A person just obeyed the minister. And while I don't disbelieve that now, it just won't sell today. Therefore, the challenge of the church is to be capable and qualified to teach the world today and meet them at where they live.

### **How have new technologies affected the church?**

There are positives and negatives. Many things in one sense are good, but can themselves become diversions if we're not careful. We have so much more to work with now than we did in the old days. The first church I went to had a piece of wire running across the rostrum that a series of sheets were pulled across to make a curtain for the stage. We sometimes even made a Sunday school class that way. We didn't have the sound equipment, music equipment, computers, or multimedia equipment that we have now.

### **You're not saying these are bad things?**

No, they are a great blessing, as long as we never think that they will take the place of a genuine move of the Spirit of God. I taught a Sunday school recently in which I pointed out that when the first revival came, the church had no sound system or multimedia equipment, yet they turned their world upside down. So we have a lot of things that can be beneficial, but we need to be real sure that we don't depend on those things to bring revival, because that's only done by the Spirit of God. A Methodist minister wrote a book in which he said that 90 to 95 percent of what they, the Methodists, do in church could be done with or without God. I'm afraid a lot of times, even in Pentecostal churches, a lot of what we do could be done with or without God. This should not be. Our dependence has to be on the Spirit. **AIS**

.....  
*Brother Williams was interviewed by AIS correspondent Linda Massengale.*

**IF YOU HAVE A QUESTION...**

for any of these columnists, please address it to AIS Managing Editor, P.O. Box 47917, Indianapolis, IN 46247. Or call (800) 8000-AIS.



Paul D. Mooney

**Ministry**

*The tendency among so many churches today is to dismiss the emphasis on doctrinal truth as "nonessential." How seriously do you think this trend is affecting the Apostolic movement?*

Our society, and, I'm sorry to say, many churches are indeed starting to play make-believe. They are removing the objectives, the goals, and the meanings. Is a church a real church because someone says it is? Dare we dismiss doctrinal truths? I recall a day when Tony, my secretary's small son, and I were having a blast shooting basketball into a small basketball hoop hanging in his room. After a while I moved on to something else and left Tony in the room by himself. A while later I walked near the room and could hear Tony cheering wildly. I sneaked around the corner to watch Tony shooting baskets and applauding himself. The only problem was Tony had stopped using the hoop. His last-second game-winning shots were fiction. He imagined himself making a goal or missing in some cases. The necessity of dealing with the goal had been eliminated; now the game was strictly make-believe.

One can see the same "make-believe" philosophy in church's approach to doctrine. Some who are rejecting the Bible standard of holiness and the Apostles' doctrine are emboldened by the superficial anointing of public consent. Church folks are starting to act as if they can take down the landmarks and still be authentic. In a short time, if this trend continues, one will see the weakest and sickest church possible. What is the answer? Put simply, our personal opinion must not become the basis for our doctrine. And even a preacher's personal proclamation must never be allowed to change the "forever settled" Word of God.



T. W. Massengale

**Outreach**

*I've repeatedly asked my saints to get more involved in outreach ministries, but few have responded. Any suggestions for recruiting more outreach workers?*

By far the best method of getting people involved in outreach is to go to each one and privately recruit them for the type of ministry they are best suited for. It's not the swiftest method, but its effects last longer and it brings greater commitment.

Simply take a list of all adult members and start working through it one at a time. You will be amazed at how well it works.



T. R. O'Daniel

**Theology**

*Is it necessary for the New Testament Christian to pay tithes?*

Tithing is God's plan for the care of the ministry in the New Testament church as it was for the care of the priesthood in the Old Testament temple. Some try to justify not paying tithes by claiming it to be an Old Testament plan that does not apply to New Testament saints. A close look at Scripture will verify that tithing not only preceded the Law, but also extends to the New Testament church.

Abraham paid tithes to Melchizedek 420 years before the Law (Genesis 14:20). Leviticus 27 includes tithing in the Mosaic Law and emphasizes it is the Lord's and holy unto Him (v. 30). In Malachi, God rebukes the Israelites for robbing Him by not paying tithes and pronounces them under a curse. God then challenges them to bring the whole tithe into the storehouse and see the blessings He would pour out upon them (3:8-11).

Jesus, while rebuking the Scribes and Pharisees as hypocrites for their neglect of judgment, mercy, and faith, acknowledges their paying of tithes was correct (Matthew 23:23, Luke 11:42). In I Corinthians 9, Paul quotes the Old Testament Law and temple system to validate his right to receive support from the churches he ministered to. He declares, "Even so hath the Lord ordained that they which preach the gospel should live of the gospel" (v. 14). The Greek word translated "even so" refers back to the preceding statement and means "in the same manner," namely, tithing.

Tithes and offerings are God's continuing plan in the New Testament, so let us give, not "grudgingly... for God loveth a cheerful giver" (II Corinthians 9:7).

Remember the parable of the husbandman in Matthew 20? What did he do about the worker problem? Did he complain and gripe? No, he "went out" after them. He went out the first hour of the day, then he went out again the third hour, and again the sixth hour, and again the ninth hour, and even until the eleventh hour.

What did he say to these potential laborers when he found them? Notice his appropriate question, "Why have you been standing here all day doing nothing?" (Matthew 20:6-7). What a question for every pastor and outreach director to consider! Souls all around us are on their way to hell. Why do so many stand idle, doing nothing?

Notice the answer they gave: "Because no man hath hired us." This is the reason so many churches find themselves short of workers.



O. C. Marler

**Family**

*Our family has been blessed with health, and are financially secure, yet there is so much tension in our home. We all seem to love each other, yet there is so much resentment, even in the children. Could you offer any direction or advice?*

"The saddest words of tongue or pen are the words it might have been." It is disappointing and even tragic when you have all the ingredients for happiness and yet it is not yours. It sounds as though you might possibly be dealing with a lot of suppressed emotion. That is why it is so important for the family never to go to bed with unresolved disputes and misunderstandings.

Pent up emotions can harbor a lot of negative feelings, which, if allowed to ferment, can produce violence. A lot of anger could be avoided if we practiced asking for forgiveness for ourselves, while forgiving others their acts or words against us. And much counseling would be unnecessary.

Even if hostile words are never uttered in the home, children feel the need for a clarification of the frustration and seething anger they feel. Often they are forced to make a choice without knowing the cause - only the effect. While feeling the anger and fear, they learn to suppress their emotions just as their parents do. This often results in their experimenting with drugs and alcohol to cover up the fear and hurt they cannot resolve.

I would suggest that you first of all have regular family prayer. Stress without distress is okay. Set aside a time for vacations. Take your wife to dinner in a peaceful atmosphere (flowers and all), and talk about where you are in life. Plan something special for your husband. Try in stressful situations to put yourself in the other's position. Hear the whole matter out. Reevaluate your family. Count your blessings, and realize once more that a Godly peaceful home is worth every effort you have to put forth. It is, truly, great gain.

Nobody has personally sought to enlist these people. No one has truly put forth the effort to train and recruit them for service.

How do you determine a potential worker? Ask yourself two questions: Would this person be acceptable as a worker if he or she agreed to serve? Or could this person, after proper training, be made acceptable to serve? If you can answer either question as "yes," then write the name down. Go through your entire membership roll this way. Make a list. Then match the names to the jobs to be done. Pray for God to burden these people, then ask them.

Remember: Never ask, "will this person serve?" That is not for the pastor or department leader to decide. Let the person decide. Your place is only to call to service.



RELIGION

# World's Christian Population Stagnating

The world's Christian population appears to be at a standstill, while Islam continues its rapid growth, according to religion statistician David B. Barrett.

Barrett's figures, cited in July by Evangelical Press, show that, despite massive missionary outreach, the percentage of the world's population claiming to be Christian has stagnated at nearly the same level for the past 26 years. The figures show Christianity still as the world's leading religion (33.7 percent of the population). However, this is approximately the same number as claimed Christianity in 1970.

Despite the stagnation of the growth of Christianity, during that same period, the world's population increased from 3.7 billion to 5.8 billion. The number of Christians, both then and now, has been 1.25 billion.

Growth of the Christian church in areas such as Latin America and Africa is increasing. These are offset, however, by the declining Christian population in areas such as North America and Europe.

There is good news among the bad, however. Among Christian groups, Barrett found that the Pentecostal and Charismatic groups have grown the most during the past quarter-century. Nearly 25 percent of all professing Christians belongs to these groups. Since 1970, the number of Pentecostal and Charismatic church members has grown from 74.3 million to 480 million people. Barrett said

he expects a total Pentecostal - Charismatic population of 554 million by the year 2000.

Still, the largest single Christian denomination continues to be the Roman Catholic Church, totalling 980 million members. Still, despite the fact that half of all Christians belong to the Catholic Church, the number of Catholics has decreased by five percent since 1970, according to Barrett's numbers.

TECHNOLOGY

# Virtual Reality Poses Moral Danger

An article in *Glamour* magazine concludes that efforts to make interactive computer games more sophisticated by incorporating sexual elements threatens to expand pornography by unprecedented levels.

"What is to stop anyone from making games in which virtual women are hurt, tortured, or even killed as part of an erotic thrill?" asked writer Margaret Wertheim in the March issue.

Particularly troublesome, Ms. Wertheim said, is the fact that "cybersex" games blur the lines between fantasy and reality.

"In immersion virtual reality, your brain experiences the fantasy as reality," Wertheim commented.

MEDIA

# Rock Video Linked to Church Bombing

In the aftermath of numerous church arsons during the past two years, many have speculated about possible racist motives. Little attention was given, however, to one church bombing possibly inspired by a rock music video.

In New Jersey last March, 19-year-old Michael Brown was charged with aggravated arson, criminal mischief, and possession and manufacture of an explosive device after he attempted to destroy a neighborhood church. Prosecutors say that Brown threw a concrete lawn ornament, a soaked rag and a can of lighter fluid into the lobby of Abundant Grace Fellowship Church after watching a rock music video by the band Sepultura. The video denounces churches as selfishly unwilling to share with the poor. The fire burned only a small section of carpet in the church.

MORALITY

# Study: Humility, Not Self-Esteem, Needed

The decades-old notion that most people's psychiatric problems are linked to low self-esteem is incorrect, according to a new study published in *Psychological Review*.

According to the study, conducted by three researchers, "the societal pursuit of self-esteem may end up doing considerable harm." The researchers found that too much self-esteem is, in fact, worse than too little. The study said that violent and hostile types, such as neo-Nazis or wife-beaters "consistently express favorable views of themselves." The study concluded saying, "Perhaps it would be better to try instilling modesty and humility."

STRANGE WORLD

# Too Much Time On Their Hands

In this month's foray into the world of the strange and bizarre, we look at some people who perhaps have too much free time.

• It had to happen: Arizona native Warren S. Apel has made flag-burning protests as simple as clicking a mouse button. Apel last year began what is perhaps the world's first "Flag Burning Page" on the Internet, where surfers on the World Wide Web may click a flag and watch an image of it burn. "The purpose of this page," said Apel, "is not to encourage flag burning. It is, rather, a standing protest to any amendment to the U.S. Constitution which would allow Congress to pass laws against flag burning."

• A mild panic struck Bogota, Colombia in June when a fundamentalist Protestant group passed out pamphlets predicting the imminent coming of the Antichrist. Their reasoning: June 6 would represent the sixth day of the sixth month in a year ending in a six (666). Hence, their conclusion was that this would be the date of the coming of the Man of Sin.

• Brooklyn, Ohio's *Sun Journal* reports that police last month arrested two Cleveland women loitering on street corners. They promoted themselves as "morally challenged freelance entertainers" to persons passing through the intersection of West 44th Street and Lorain Ave. Police officers weren't impressed and arrested the ladies for prostitution.

# News In Brief...

♦ The 2nd U.S. Circuit Court of Appeals in New York has ruled that a high school Bible club in Roslyn, NY can continue to require that its leaders be Christians, according to *National & International Religion Report*.

♦ ABC News reports that archaeologists again confirmed Scripture this summer when they discovered remains of the Biblical city Ekron 15 miles south of Tel Aviv, precisely where I Samuel placed the city.

♦ The Christian Coalition is offering a \$25,000 reward for information concerning the rash of church fires this year.

## Future Preachers of the World Gives Potential Preachers Real-World Training in Ministerial Duties

# Stanford Trains Future Preachers



Denver Stanford

***"Training for the ministry is too important to be approached in a haphazard manner."***

***--Denver Stanford***

By Richard C. Brown

When Denver Stanford became pastor of Boston's United Pentecostal Church in Boston, MA, others' zeal for the ministry became a challenge - welcome, but a challenge nonetheless.

"When I first came here, many of my first

converts were college students, and I soon found myself with 15 or 16 young men, all wanting to go into the ministry. At the same time, they were young in the Lord and were the heart of my church, so I didn't want them to leave to go to Bible college." Stanford's solution was an intensive training program for ministers now used by churches across America: "Future Preachers of the World."

Brother Stanford started the program rather informally, developing lessons week-by-week to teach in his weekly leadership classes. "During these meetings, I would not focus so much on doctrine as I would the practical elements of being a preacher. We'd go into things like how long to preach, pulpit etiquette (such as why you shouldn't carry

change in your pocket when you preach), church finances, and more. Young ministers need to know things like that. And they need to know things like what to do if you mis-speak during a message and say something unintended, something that happens

a lot.

"We even did a study on the Pentecostal church service: why we do what we do, what our goals are, etc."

When Brother Jack Yonts, then General Home Missions Director, heard about the program, he asked Stanford to present it to the Home Missions Division, which he did.

After he did so, Yonts urged him to publish the material.

Then, in 1979, rather than write it in book form, Brother Stanford recorded a series of tapes following the same outlines he'd used in his leadership classes. Topics covered on the tapes include: Use of Proper Voice, Taboo Subjects for Young Ministers, Tips on Sermon Preparation, Maintaining Preaching Records, Use of Notes, Honoring Your Leadership, Dangers of Ethnic Jokes, Ministerial Ethics, Loneliness, Public Relations, How to Dress, Music Ministry, Public Prayer, Transfer of Saints, and more.

"I wanted to make sure ministers that we send out on the field are as effective as they can be," said Stanford. "Training for the ministry is too important to be approached in a haphazard manner."

Brother Stanford said that since developing FPW, it has been well received by others. "The last I heard, we had sold over 500 sets of the tapes. Currently, the Pentecostal Publishing House is selling it, and I'm also making them available.

"Ministers across the country, and now even around the world, are using it. Recently, leaders from the Bibleway Church in England, an Apostolic organization, asked me for permission to start using it."

Cost for "Future Preachers of the World is \$29.95. For more information or to order, contact either the Pentecostal Publishing House or Brother Stanford by writing: Future Preachers of the World, 326 Grand Street, Framingham, MA 01701. Or call (508) 875-4702.

## 'Gospel Growth' Brings 180 Visitors

### CHURCH GROWTH

Count Pastor Paul T. McClure of Melbourne, Florida's Bible Truth Church as a new believer in the value of Sunday school contests. Last September, Brother McClure launched a four-week contest he called "Project: Gospel Growth." The results of the contest: 19 people received the Holy Ghost, 28 were baptized, more than 500 people visited the church, and over 3,000 contacts were made and sent a pastor's letter.



Paul T. McClure

"We took the names of the four Gospels," McClure recalled, "and divided the church into four teams. We selected four

man-and-wife couples to serve as captains. Then we took a service and divided members into these four teams; each family stayed on the same team. At the end of the month, the team with the most points was served a dinner in the church by the other teams."

Fifty points were awarded for each person who visited the church, for every visit. If the person was baptized, the team received 200 points; likewise if the person received the Holy Ghost. The team also received 100 points for each home Bible study taught and 10 points per contact that a team member made with another person. "For these points, though, they had to turn in a name, address and phone number for each contact. I now have a list of thousands of contacts. This contest was so successful. Everyone involved was shocked by the results."

## Piano By Ear

### APOSTOLIC MINISTRIES

Sister Susan Triplet will be the first to tell you that playing the piano in a Pentecostal church service is an experience unlike any other. That was her motivation for creating "Learning, Playing & Mastering the Piano by Ear," a curriculum that teaches students to play "on the spot" piano rather than playing by reading notes.

"It started quite by accident," said Sister Triplet, wife of Triplet, who pastors Eagle Bend Apostolic Church of Clinton, TN. "I had a few students here who wanted to learn to play by ear. I never ventured into finding a curriculum, because most people who play by ear learn it on their own." However, she soon began developing her own method and putting it down in written form. "My husband said I should pursue getting it published, which I



Susan Triplet

(Continued on page 14)



- Thomas Kempis' 15th Century book is still an all-time best-seller.
- An English professor and author discusses the problem with Christian cliches.
- Focus on the Family urges pastors to use pre-counseling prayer in counseling sessions.

**PREACHER'S PICKS: *The Imitation of Christ*, by Thomas Kempis**

*"The most widely read work of Christian literature (after the Bible) was published in English for the first time exactly 300 years ago this year. The Imitation of Christ, probably written by the German theologian Thomas Kempis, first appeared in the English language in 1696. It had been written, in Latin, much earlier, in the early 1400s. The book stresses the importance of rejecting worldly values and being Christ centered. It offers counsel on growing in Christ-like virtues like humility, love and patience. Remarkable for its simple language and style, its message is as important today as when it was first written."*

—The Plain Truth, July, 1996

# Church Law

**By Owen Taylor**

What about the issue of sexual harassment within your education ministries?

Recently the 11th Circuit Court decided a case of this nature, involving sexual harassment of one student by another student and whether the school could be held liable. The court decision said that a school could be held liable for sexual harassment of a student by a classmate if the school had notice of the behavior but failed to take prompt, corrective action.

Now, the Fifth Circuit has ruled differently, finding that a public school board cannot be liable for student-on-student sexual harassment because there is no liability under current education laws for the acts of third parties. However, the court said a school might incur liability if it responded to sexual harassment claims differently, such as by treating harassment of males more significantly than harassment of females.

The legal concept in these cases is the same. In each instance, an act occurred in which the school (church, Sunday school, daycare) gained knowledge of an unlawful sexual act by a participant who was not an agent or employee of the organization. The reaction of the organization to the information is critical. Did authorities take the proper remedial actions to prevent the same act happening again? If the organization reacted reasonably to provide a safe environment for the student, then all should be well. Church, Sunday school, church schools and daycare all need to adopt procedures or policies addressing these issues and have a reaction policy in the event of a problem.

Owen Taylor is an Apostolic attorney. Call him at (410) 757-8080, or write: Christian Freedom Foundation, 1304 Harmony Lane, Annapolis, MD 21401.



## ■ the problem with Christian cliches

What is one of the primary hindrances to communicating the beauty of the Gospel to sinners effectively? It's the preponderance of Christian cliches, according to Randall J. VanderMey, an English professor at Westmont College in Santa Barbara, CA and author of *God Talk: The Triteness & Truth in Christian Cliches*. "Our words should convey the living Word, and to the world's ear, they should sound like music," not like trite cliches, VanderMey said. He said some cliches that Christians use a lot which mean little to sinners include: "traveling mercies," "prayer warrior," having "a heart for missions," "let go and let God," and the always-popular "Praise the Lord" (appropriate as a greeting between two Christians, but not as a greeting to sinners). Add some Pentecostalsisms to the mix — such as "shouting,"

## ■ book review

*John: The Gospel That Had to be Written*, by Fred E. Kinzie, 1995, Word Aflame Press, 8855 Dunn Rd., Hazelwood, MO 63042. 250 pages, paperback, \$8.99.

Fred Kinzie's study of the book of John is difficult to categorize. Neither an exhaustive commentary nor devotional, this inspirational work is instead a volume chock-full of fresh insights on the book of John that you've probably never before seen. While the author does occasionally fall into the habit of *assuming* you know the Bible story he's talking about (such as Jesus' encounters with Nicodemus and with the woman at the well) without *showing* the story, this detracts little from the book's value as a resource for expanding the scope of your own Bible studies on the book of John.

..... "praying through," and "coming out of the world," — and you have practically an entire dictionary of Christian cliches. VanderMey's advice: "If any Christian is hung up on certain cliched phrases, the remedy is the opening and renewing of the Christian mind."

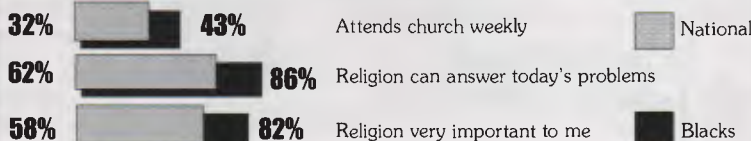
## ■ counseling tip

Focus on the Family offers this tip for those overwhelmed with pastoral counseling: "One pastor [began] scheduling counseling sessions a half hour earlier than he actually planned to meet. When his appointment arrived, he'd graciously explain he would be available in 30 minutes. In the mean time, he suggested that his visitor go into the sanctuary and spend that time in prayer, especially for direction for the situation he or she wanted to talk about. The results were overwhelmingly positive."

—June 14, 1996 Pastor's Weekly Briefing

## ■ American Pulse: Religion and Black Americans

Statistics show that religion is a powerful force in the lives of most African-Americans. Some attitudes of black Americans at a glance:



Source: Gallup Poll and Gallup International Institute

# Learning, Playing & Mastering the Piano by Ear

Introducing a piano course written by a Pentecostal for Pentecostals. *Triplett's Piano Lessons by Ear* is an exceptional one-of-a-kind teaching method which prepares you to play modern Pentecostal music quickly. You'll play *Amazing Grace* in three keys in your second piano lesson! The Triplett method is:

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Jackson College of Ministries  
Jackson, MS

*"I am 32 years old and had never had a piano lesson...The Triplett series is absolutely incredible. It is so easy to understand and is so enjoyable."*

Brenda Axtell  
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# 10,000 Windmills Can't Be Wrong

*Selected Sermon Outline by Paul D. Mooney*

**TEXT: John 3:8. "The wind bloweth where it listeth, and thou hearest the sound thereof, but canst not tell whence it cometh, and whither it goeth: so is every one that is born of the Spirit."**



Brother Paul Mooney currently serves as Indiana District Superintendent as well as President of Indiana Bible College. He is also pastor of Calvary Tabernacle in Indianapolis and a frequent conference speaker.

Jesus Christ came *into* this world to get us ready to *leave* this world. He wants you to be ready, and that's what the Holy Ghost is all about. When you hear people talking about receiving the baptism of the Holy Spirit, they're not just trying to entice you to have some religious experience; they're really talking about allowing the Spirit of God to come into your soul and get you ready for heaven.

The Bible talks so much about having God's Spirit within our hearts, and He accommodated us many times throughout the Bible with all kinds of symbols and analogies, by which we could understand the Holy Ghost. One of the great things to which the Holy Ghost is compared is the wind.

**JESUS SAID** "the wind bloweth where it listeth, and so it is of every one that is born of the Spirit." He was telling us that, like the wind, we cannot see the Spirit, we can hear it and we can see its effects. Obviously we have not seen the wind, but rather, we know it is blowing by the effects of it. We feel it and we see the things that are blowing in the air.

Not too long ago, I witnessed the Santa Ana winds in California that came across the ocean. Those winds hit the Santa Ana mountains, came down the mountains, and as they came down the mountains, they intensified. As these Santa Ana winds warm up, the friction of the wind hits the mountains, warms them up, and the winds get up to 80, 90, even 100 miles per hour at peak.

Jesus says the Spirit is just like this: You can't see it with your eye, but you can feel that it's blowing by the effects it has. The wind blows and the power of it cannot be restrained.

**CALL A METEOROLOGIST**, and he will tell you that one of the great mysteries of his science is the wind; he just doesn't understand it. So, we Christians have solved the mystery that the scientists can't solve: Amos 4:13 says the wind was created by God. It seems that God has some kind of mysterious control of the wind; man does not know where it comes from or how far it reaches.

So it is with the spiritual change wrought in the soul. We know the

change happens. We can't explain it or put it into words. We can't scientifically analyze it for you, but we know that the drug addict can come in and get a new heart; we know that the alcoholic can leave with a new spirit. And these changed lives can testify to their families, "I have been born again!"

**I MENTIONED** to you my trip to Southern California and how the wind blows there. While I was there, I saw something that truly affected me. I was travelling somewhere close to Palm Springs, when I saw a valley of windmills. It wasn't the Dutch type, but just slender poles with something like an airplane propeller on the top. And I'm not talking about seeing 10 or 15 of them; I'm talking about thousands and thousands of windmills in that valley. There were windmills as far as the eye could see.

And the Lord began to speak to me. I understood something from that valley that I had not quite understood

**"Don't get mad at people for receiving blessings of God. His blessings are unlimited."**

before, at least not to this degree. I asked myself, "why did this man build a windmill in this valley?" The answer is because he had the assurance that the wind was going to blow. And he didn't just build one; he built another. This businessman thought that if the wind can blow one windmill, then it can maybe blow two windmills.

From there, the guy just did not know when to stop. He built another, two, 10, 20, 100, 1,000, 10,000 of them. That man learned a lesson that each of us needs to get: He learned that there is absolutely no limit to the number of windmills that you can put in the place where the wind is blowing, because one windmill does not prevent another from turning.

The wind is inexhaustible! You can't wear out the wind. It doesn't get

tired, but just keeps blowing and blowing. The Holy Ghost is like that: It's inexhaustible. There's no end to it.

**THERE IS NO LIMIT** to what you can receive from the Spirit of God. Sometimes, people get the feeling that if somebody else gets a particular blessing, it keeps me from getting it. But with God, there is no limit. Because somebody else receives a blessing, that doesn't keep you from getting one. Because someone else is prospering, don't say, "Well, he's getting it all."

There are blessings for everybody! Sometimes we humans want to put limits. We want to limit this thing to only a certain class of people, but God is not like that. You can be rich, poor, black or white. "Whosoever will, let him come." There are blessings for everyone.

Get all you want; the wind is blowing. If you see someone out in his valley building a windmill, don't get mad at him. Don't get mad at people for receiving blessings of God. His blessings are unlimited.

**I WISH SOMETHING** would happen to us Oneness Apostolics. I wish we could see that it doesn't matter how many churches we have or how many preachers we have. The more there are, the greater it is. Build your windmill - the wind is blowing! Build all you want. There is no limit to what God can do, so don't let anybody put you on a guilt trip for building a thousand windmills and for having the wind of God's Spirit moving in your midst.

Somebody says, "well, that's just for you. It's not for me." But that's not true. The Holy Ghost satisfies everybody. The Lord tells us repeatedly in the Scriptures that if we come to Him, we will be satisfied with His fatness. It's good for everybody and meets the needs of all.

So I have a little witness for you from the valley of 10,000 windmills: The Holy Ghost blows where it wants and upon all hearts. If the wind will blow one, it will blow 10,000. So let revival happen, and don't hold it back, because 10,000 windmills can't be wrong.

MS

## OUTLINE

- I. Introduction - Holy Ghost Compared to the Wind
- II. Holy Spirit, Like the Wind, is Invisible, but Seen Through Its Effects
  - A. Santa Ana Winds
  - B. Meteorologist Doesn't Understand Wind (Nor Do Intellectuals Understand God's Spirit)
- III. Valley of 10,000 Windmills
  - A. No Limits to Wind or God's Spirit
  - B. Wind Blows Many Just Like It Blows One
- IV. Conclusion: Don't Put Limits on God's Spirit

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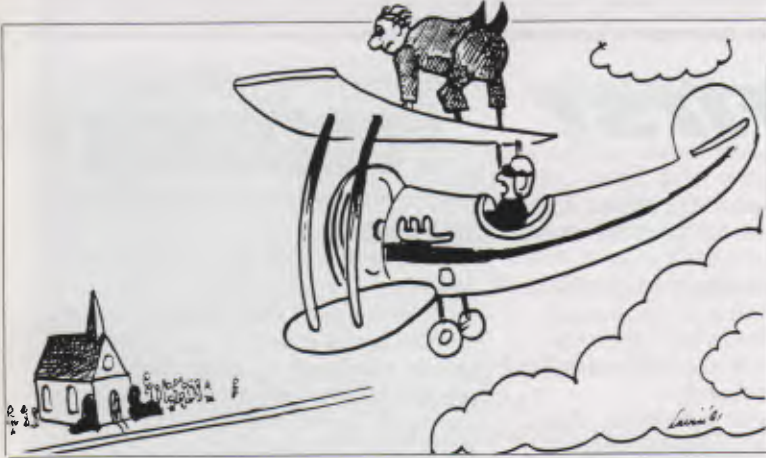
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HPGE05.ZIP	642954	Home Plan. Program for creating your own home or church floor plans.
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GRPR12.ZIP	1142954	Page Plus. Another great desktop publishing program, this time Windows-based.
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**WORD TO THE WISE:**

*"You say you want to move mountains? The man who moves mountains begins by carrying away small stones."*

**Smiles**



*"Are you sure you want to go through with this Sunday School promotion, Pastor?"*

**Top Ten Rejected Hymns** from the new contemporary church hymnal:

10. O For a Thousand Tons
  9. When the Rolls are Served Up Yonder, I'll Be There
  8. Blessed Be the Binder Twine
  7. Bringing in the Cheese
  6. Hark, the Harem of Angels Sing
  5. Up From the Gravy, A Rose
  4. Onward Christian - Drink Folgers!
  3. I'm Standing on the Song Book Pages
  2. The Old Rugged Cough
- And the number one rejected song...
1. Amazing Grapes!

**The preacher** overheard this talk between two men in the church hallway: "Listen carefully, because I can only tell you this once. I promised not to repeat it."



**Who can ever forget** Winston Churchill's immortal words: "We shall fight on the beaches, we shall fight on the landing grounds, we shall fight in the fields and in the streets, we shall fight in the hills." Sounds a lot like our last church softball game.

**A pastor died** and went to heaven. He was met by the Apostle Peter himself. The pastor thought he was a shoe-in, however, Peter said, "It will take 100 points to get in."

The pastor said, "I have been a minister for 43 years."

St. Peter said, "One point."

The pastor was frightened at this. He said, "I led a youth mission for 22 years."

Peter said, "Okay, two points."

The pastor thought and said, "I have helped feed thousands through our church soup kitchen."

Peter said, "Total of three points."

The pastor said, "Oh my, but for the grace of God, I will not get into heaven."

Peter said, "Grace of God, 97 points. You may enter."



**A Sunday school teacher** wanted to find out how well her young six-year-old students had been listening. She said, "Who can tell me about Easter?"

A little boy said, "I know all about it. It's when the family comes over and we eat turkey and watch football."

"No," said the teacher, "that's not right. Does anyone else know?"

A small girl raised her hand. "I know! It's when the family comes over and we open up presents under a tree."

"No, that's not it," said the teacher.

Finally, a small boy raised his hand and said, "It's when Jesus rose up out of His grave." The teacher was so pleased that at least one student had been listening to her -- but then the boy went on, "And when He comes out of His grave and looks around, if He sees His shadow, we have six more weeks of winter."

**THE STORY** of Adam and Eve was being carefully explained in the children's Sunday school class. Following the story, the children were asked to draw some picture that would illustrate the story. The teacher was most puzzled by little Fred's picture of a car with three people in it. Then Fred explained, "This is God driving Adam and Eve out of the garden!"

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**CHARLES GRISHAM:**

# First Things First

(Continued from page three)

I went into meticulous detail. I felt that once I got that into them, I could then go different directions."

The church structure itself at the Detroit church reflects Grisham's commitment to the family. While, as he said, he has kept the structure simple with few departments, two of the important ones are his Sunday school and youth departments.

"My wife coordinates the Sunday school. Under her serve Sunday school workers and child evangelism workers as well. We also have an active youth department to help meet the needs of the family. Our youth service now is held on the same night as mid-week Bible study. This is because our church is in a high-crime area, and we wanted our families to be able to feel good about their children being in youth service, without worrying about them.

"This youth service is such an important part of the church's ministry. On Wednesday nights, they have what we call 'Variety Hour.' They'll do different things on that night. Sometimes they'll have a Bible study, sometimes they'll watch an inspirational film, some nights they'll have a guest speaker. We keep it different and exciting because we don't want them to ever get bored with church."

**Commitment to Evangelism**  
The other great priority in Brother Grisham's ministry is, not surprisingly, outreach and evangelism. His early youth experience here helped, since many of his duties in his home church where he grew up involved outreach. Then, for a while, he ministered in the area of pioneer evangelism. "This was where I would go into an area where there were no churches and preach the Gospel," noted Grisham. Consequently, he was not alien to the concept of outreach when he came to Detroit.

Therefore, from Brother Grisham's earliest days at the Detroit church, outreach has been an important part of life at New Life. The church has incorporated various ministries into its program: home Bible study, jail ministry, door knocking, etc. Bus ministry they've

tried but since stopped. "Our buses kept breaking down as soon as we'd get them fixed!"

And along with outreach has come a heavy emphasis on church promotions. Grisham said the church has been particularly successful at developing outreach-oriented advertisements for the church.

"Our most powerful vehicle for these advertisements has been the telephone book," he said. "The Yellow Pages are very effective. We've really seen results since we started putting my picture in the ad. It allows people to see who they might expect to see at the church.

"Another effective advertisement is a mailer we've sent out. We figure that we can touch maybe an average of four people per home with it. So an average mailer going out in bulks of 1,000 will potentially touch 4,000 souls. That's a promotion we can do that for mere pennies."

Brother Grisham has also been an avid supporter of using the media - particularly print and radio media - to spread the Gospel. Through the years, he has hosted numerous radio broadcasts and written hundreds of booklets and tracts. Currently, his church publishes *The Writer's Guild Digest*, a monthly magazine, is designed to promote the ministry of writing in the Apostolic church. "I have always been convinced that publishing, magazines and radio were some of the surest ways to get the message out. So through the years, we've created means to teach the Word through these media."

### Keeping First Things First

His relationship with God, commitment to training leaders, focus on families, and a strong evangelistic thrust - these are the priorities that have driven Brother Grisham and New Life Apostolic Church of Detroit. Other issues have faced them through the years, but these are the things that have always come first. "As long as I can do three things every day, I'm happy. I want to touch God every day, I want to touch a project every day, and I want to touch people. These are the priorities that continue to guide my life to this day." For Charles Grisham, it's all a matter of keeping first things first. **AIS**

# Feedback

### To the editor:

Christian Greetings in the name of Jesus!

Having been involved in the writing ministry for several years, I could not help but be impressed by your *Perspectives* magazine. I wanted to take time to express my thanks to you and your staff for your ability and effort in producing such a quality publication. It is interesting, informative, inspirational and timely. It is a credit to the United Pentecostal Church and to Pastor Paul Mooney and his school.

It is my prayer that the *Perspectives* magazine and your other endeavors in the promotion of the Gospel will find fruitful fields and will bring an abundant harvest of souls for the Kingdom of God. Keep up the good work!

-W.C. Parkey, Pastor  
Poplar Bluff, MO

Address letters for publication to:  
Editor, AIS, P.O. Box 47917, Indianapolis, IN 46247.  
Include name, address and phone number. Letters may be edited for space. If you prefer, initials may be used instead of your name. You can also reach us via FAX at (317)781-7711. Or you may leave your "letter" on our answering machine at (317)781-7712. One other option is to send your letter via E-Mail on the AIS computer network. Send the message to the User I.D. "Perspectives." Our e-mail address on the Internet is ais07@aol.com

### Piano Course

(Continued from page eight)

eventually did. It turned out that a lot of people were looking for this type of thing."

"Piano by Ear" is a series of four books. Books 1 - 3 are on principles of ear training. "It has no note reading in it at all. It uses the same method that is used in our Bible colleges, the Roman numeral system, which is an excellent way of playing by ear."

Sister Triplett said her method of learning to play by ear is based on giving each sound a label. "Just as a note-reader can identify a note she's reading, students of this curriculum learn to label different sounds."

Cost for the series is \$139.95. You may order or get more information by calling Triplett Productions at (800) 248-9358. Or write them at: Triplett Productions, P.O. Box 1033, Clinton, TN 37717.

# Autofinders Of America

**Our Mission:** *To provide individuals with an innovative alternative in auto purchasing, that enables them to purchase or lease new vehicles at wholesale prices in a professional and high-quality manner.*

## What Makes Autofinders Important to Purchasing a Vehicle?

Most people have three things in common when they purchase a car. They pay too much, they waste time, and they hate the experience. Autofinders offers the quickest and most convenient way to save time and money when you buy a vehicle. Autofinders will make dealers compete with each other for your business. No haggling, no hassles, no games.

## Why Should I Use Autofinders to Purchase My Next Vehicle?

As the leader in our industry and community, we at Autofinders of America provide an unparalleled professional atmosphere of honesty, integrity and friendliness which ignites a contagious wave of positive energy, exceeding our customer's expectations in all areas.

Here is our pledge and business policy

**F**ind the right vehicle.  
**I**nquire and locate vehicle.  
**N**egotiate the best price.  
**D**ependable (Integrity first)  
**E**liminate hassle and save time.  
**R**espect for the Customer.  
**S**atisfaction and Service Guaranteed.

## Where Does Autofinders Fit Into My Financial Plans?

On the average people spend approximately 10 - 15 hours of their time to find the right car. Don't take valuable time off. Let Autofinders shop the whole market via fax and the Internet. We guarantee you the best price or your money back.

## Can Autofinders Arrange my Financing?

Autofinders networks with over 20 financial institutions to make financing your automobile simple. Let us help you secure the best rate and options to fit into your financial budget. This service will allow you to know your down payment, monthly payment and your interest rate before you sign any contracts.

## How Do I Know That I'm Getting The Best Price?

Autofinders has the ability to shop for the best price in your area, via fax and the Internet. We will submit the opportunity to several dealers to bid for your business. The best bid wins. How does that sound for auto shopping in the nineties?

## Clients have saved 1000's of dollars using Autofinders of America.

	MSRP	Savings
96 Mitsubishi Montero	\$40,017	\$7117
96 GMC Jimmy	\$25,250	\$3850
96 Dodge 1500 CC SLT	\$23,200	\$2700
96 Toyota T-100	\$15,300	\$3000
96 Honda Accord LX	\$19,200	\$1800
96 Toyota Corolla	\$15,490	\$1680

## Here's what Autofinders clients are saying...

"I have never purchased a car as easily as I did with Autofinders. I saved time and money. But most of all, I received the best price."

Rev. A. Perez

"With all the different information I received from every dealership, I was totally confused. But with Autofinders it was just plain and simple."

Ms. B. Grantham

## How Much Does Autofinders Cost?

When Autofinders provides you with a price, a small commission is built in to cover the cost of our service. Even still, you will find our prices below what you could negotiate on your own.

## How Do I Get Started?

Call 1-800-585-4185 to speak to an automotive consultant. E-mail: [autofind@onramp.net](mailto:autofind@onramp.net). Web: <http://rampages.onramp.net/~autofind/cars.htm> Specify the year, make, and model of vehicle you wish to buy. Let us do the rest.

**W**hy Joseph Palacios Founded Autofinders: Autofinders of America Founder Joseph Palacios is an ordained UPCI Evangelist, and has been in the auto industry for the past 12 years. For years Joseph has been dissatisfied with the traditional buying process. Being a sales consultant with Chrysler the past three years, his clients have expressed that if there was a simpler way to purchase a car, they would try it. With an open ear to his customers he has developed a buying system with the customer being number one in the buying process. He has made buying a car so easy and simple, that any one can purchase a vehicle and know that he has received the best price and service in the market. This concept will revolutionize the way people purchase their vehicles in the 90's.

# IBC Opens Doors.



## Just Ask Brian and Lakelie Williams . . .

Indiana Bible College opened doors to the Russian field for AIM workers Brian and Lakelie Williams. As they themselves said, "We owe a great deal of thanks to IBC for their commitment to excellence and their call to train the next generation to carry this precious message of Truth. We personally were given a solid foundation to build our ministry upon. We were exposed to the many different needs of our world and from this came our burden for missions. The education and experiences we received through IBC are still far reaching in our lives. We count it a privilege and honor to have been a part of the Indiana Bible College family."



*The Williamses*

## Or Ask Brent Coltharp. . .

Brent Coltharp found an open door to pursue an advanced degree when accredited universities accepted his IBC credits. Brent said, "Completing the Bachelor's program at IBC was one of the wisest choices I made. After 2 1/2 years on the evangelistic field, I sent in my application to the University of Mississippi, Graduate School. In May 1994, I received my acceptance. This would never have been possible without a B.A. from IBC. I remained at the University of Mississippi for a short time and returned to the evangelistic field. Desiring to continue my education, I applied to Wheaton College Graduate School and am presently working towards a Masters Degree in Biblical Studies. I'm thankful to Indiana Bible College for their time and investment in a Bachelor's program."



*Brent Coltharp*

## Or Ask Deanna Dill and Missy Diveley. . .

IBC's education department opened doors to the Christian school ministry for Deanna Dill and Missy Diveley. Pastor Larry Arrowood of Seymour, Indiana, said, "Thank you for sending Deanna Dill and Missy Diveley our way last fall. They have been such a blessing to our church and Christian school ever since their arrival in Seymour. Their faithfulness, holiness, dependability and genuine love for the work of God speaks well of Indiana Bible College and the traits they impart to their students. We couldn't be more pleased. May God continue to bless the ministry of Indiana Bible College."



*Deanna Dill*



*Missy Diveley*

*Mail this form to find out what doors  
Indiana Bible College can open for you.*

Name: \_\_\_\_\_  
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 City, State, Zip: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_  
 Church Name: \_\_\_\_\_  
 Pastor: \_\_\_\_\_  
 Year of High School Graduation: \_\_\_\_\_

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